



# Your Secret Weapon!

## Earn your Seller Representative Specialist (SRS) Designation. Now recognized by the National Association of REALTORS®

Whether you are new to the industry or a seasoned veteran, the SRS Course will redefine your 'normal' and reinvent the way you represent sellers. Come learn tips and tools that will equip you to list in today's marketplace.

- Increase listings and grow your business
- Demonstrate and communicate your value package
- Understand and apply the Code of Ethics & Standards of Practice
- Understand and comply with state license laws
- Understand and apply methods, tools and techniques to provide support and services that sellers want and need

**New agents and top producers from all over the US and Canada say this course exceeded expectations and provided them with cutting edge tools that leave their competition in the dust!**



**March 27 & 28, 2019**  
**8:45 a.m. Registration**  
**9:00 a.m. – 5:00 p.m. Class**  
**24725 W. 12 Mile, Suite 100, Southfield, MI**

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**MemberMax/EduPass: FREE!**  
**GMAR Members: \$195.00**  
**Non-Members: \$225.00**

**Call (248) 478-1700**  
**Online at GMARonline.com**

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*GMAR reserves the right to assess a \$10 fee for any registrant who does not cancel at least 24 hours prior or to those who do not attend the event.*



***Presented by:***  
**DEANNA DURUSSEL**  
**ABR, SRS, RENE, PSA, SFR**