

# Home Sweet (Second) Home: Vacation, Investment and Luxury Properties Course

July 11, 2017 9:00 a.m. - 5:00 p.m.

GMAR: 20 Oak Hollow, Suite 100, Southfield, MI 48033

## CERTIFICATION REQUIREMENTS

- Be a member in good standing of the National Association of REALTORS.
- Complete this qualifying one-day course.
- View three 1-hour Webinars available free of charge.
- Submit application\* to REBAC

\*\$194.50 application fee must be submitted with application upon completion of course to qualify for certification.



## Certification Course Cost

\*MemberMax/EduPass  
**FREE\*\*!**

Please fax completed form to:  
(248) 478-3150

GMAR Members:  
\$99.00

Non-Members:  
\$119.00

Call (248) 478-1700  
Online at [www.GMARonline.com](http://www.GMARonline.com)

## Earn the RSPS Certification

Over 1/3 of all home sales are either vacation or investment properties. Demonstrate that you have the skills and knowledge to be the resource for these transactions by earning the NAR's RSPS Certification.

This one-day course from NAR is designed to teach the essentials of buying, selling and managing resort properties and second homes for recreation, investment and development.

- Help clients evaluate and select the type of property, form of ownership, and financing options.
- Identify strategies for building a rental business or assessing the investment value of a property.
- Understand the IRS guidelines for tax treatment of second-home vacation and investment properties.
- Use market statistics and trends to develop a business plan.

**Approved for 7-hours of Michigan Continuing Education Credit!**

### ATTENTION GMAR MEMBERS:

←You may be able to take this course for FREE\*!

Name: \_\_\_\_\_ License #: \_\_\_\_\_

Office: \_\_\_\_\_ Phone: \_\_\_\_\_

Email: \_\_\_\_\_

Visa  MasterCard  Discover  American Express:

CID: \_\_\_\_\_

**Edu-Pass™ / Member-Max™** Expiration Date: \_\_\_\_\_

Signature \_\_\_\_\_

**\*\*Subject to seating availability. Newly licensed members are not eligible to attend designation courses included with the MemberMax™ and/or EduPass™ program during the first 6-months of membership\*\***

**LIMITED SEATING AVAILABLE!**