

Home Sweet (Second) Home: Vacation, Investment and Luxury Properties Course

January 16, 2019 9:00 a.m. - 5:00 p.m.

GMAR: 24725 W. 12 Mile, Suite 100, Southfield, MI 48034



- Be a member in good standing of the National Association of REALTORS.
- Complete this qualifying one-day course.
- View three 1-hour Webinars available free of charge.
- Submit application* to REBAC

*\$194.50 application fee must be submitted with application upon completion of course to qualify for certification.



Certification Course Cost

*MemberMax/EduPass

FREE!**

GMAR Members:
\$99.00

Non-Members:
\$119.00

Call (248) 478-1700
Online at www.GMARonline.com

Earn the RSPS Certification

Over 1/3 of all home sales are either vacation or investment properties. Demonstrate that you have the skills and knowledge to be the resource for these transactions by earning the NAR's RSPS Certification.

This one-day course from NAR is designed to teach the essentials of buying, selling and managing resort properties and second homes for recreation, investment and development.

- Help clients evaluate and select the type of property, form of ownership, and financing options.
- Identify strategies for building a rental business or assessing the investment value of a property.
- Understand the IRS guidelines for tax treatment of second-home vacation and investment properties.
- Use market statistics and trends to develop a business plan.

GMAR reserves the right to assess a \$10 fee for any registrant who does not cancel at least 24 hours prior or to those who do not attend the event.



Presented by:
RICK CONLEY
SRES, ePRO, ABR, GREEN,
SFR, GRI, SRS
President, Real Estate Education Svcs.
2014 REBAC Hall of Fame Inductee

officially certified by
 **Marketplace**
MICHIGAN'S CONTINUING EDUCATION
HUB FOR REAL ESTATE PROFESSIONALS
7 elective credits
Meets NAR Code of Ethics
requirement of 2.5 hours

****Subject to seating availability. Newly licensed members are not eligible to attend designation courses included with the MemberMax™ program during the first 6-months of membership****



LIMITED SEATING AVAILABLE!