



2022 CONTINUING EDUCATION

Jointly presented by NCI Associates, Ltd. (NCI) & The Greater Metropolitan Association of REALTORS® (GMAR)

★ Instructor: Jack Waller, Esq. ★

★ Classes run: 9:00 a.m. - 3:30 p.m. (Except for Night Class)★

Join us for another interesting, informative, and fun presentation by Michigan's Top Real Estate Educator! As always, Jack will uniquely deliver the practical side of each topic with a focus on why it is important to you as a real estate professional.

Jack wrote his own program and all 6 hours are approved as Legal.

Title: *Purchase Agreement Addenda for a Seller's Market and EMD Disputes*

Topics: Review of the market and its impact, Earnest Money Deposits, Buyer's Home Sale Contingency, Appraisal Guarantees, Escalation Clauses, Post Closing Occupancy.

Jack's fun, lively, and interesting presentations are geared to the serious real estate professional who insists on the finest education available.

**Avoid problems later by completing all 6 hours now! Don't wait!
Register at TeamNCI.com!**

- Note:**
- Classes subject to minimum enrollment.
 - Classroom offerings may convert to Zoom based on current COVID Guidelines.

**3 options to obtain Con-Ed: (1) In Person; (2) Zoom Live Webinar; (3) Online, Self-Paced.
If In-Person classes convert to Zoom, you will be notified by email.**

Chesterfield (Classroom)			Troy (Classroom)		
4/8/22	Friday	\$45	3/10/22	Thursday	\$40 Early Bird Rate
5/9/22	Monday	\$45	7/12/22	Tuesday	\$40 Christmas in July
8/11/22	Thursday	\$45	9/8/22	Thursday	\$45
9/22/22	Thursday	\$45	10/15/22	Saturday	\$50
10/18/22	Tuesday	\$45	11/2/22	Wednesday	\$50

Zoom:	
6/7/22 - Tuesday	\$45
8/23/22 & 8/25/22 - Tu/Th (Split Nights)	\$50
10/3/22 - Monday	\$45
11/10/22 - Thursday	\$50

Chesterfield: Fairfield Inn by Marriott, 45800 Marketplace Blvd., Chesterfield, MI 48051

Troy: Butterfield Center, 2125 Butterfield Rd., Troy, MI 48084 (Lower Level)

Payment: Pre-payment is required. (No Walk-Ins)

- Cancellations must be made 24 business hours prior to class.
- Refunds or Transfers are not available for "No-Call / No-Shows."